

Fleet Financing That Moves Business Forward

Managing a fleet requires a strategy that supports your organization today while helping prepare for what's next. Mercedes-Benz Financial Services (MBFS) offers financing solutions designed around the needs of corporate fleets. With a single pre-approval, you'll have access to a defined purchasing capacity, making it easier to acquire vehicles as your fleet requirements evolve.

WHY MERCEDES-BENZ FINANCIAL SERVICES?

We understand fleet operations and the unique demands businesses face when managing vehicle acquisitions. Our team works closely with your dealer to deliver financing solutions that help advance your goals, simplify vehicle acquisition, and help your fleet adapt as business needs evolve.

- **Flexible Fleet Financing Solutions** – designed to accommodate a wide range of business and corporate fleet needs.
- **Dedicated Fleet Financing Support** – guidance from application through vehicle acquisition.
- **Pre-Approvals** – so paperwork doesn't slow your momentum.

You'll also have a dedicated Fleet Finance Manager working alongside your dealer to build a financing strategy aligned with your objectives, coordinating with underwriters every step of the way. You're never navigating it alone.

Designed for growth. Built for long-term fleet planning.





PRE-APPROVAL: YOUR COMPETITIVE EDGE

While establishing a fleet financing relationship may require some initial documentation, it creates a foundation that can help streamline your business's future vehicle acquisitions. The good news is that it's a one-time annual process.

Once you're pre-approved, you get a set dollar amount to draw on all year. No reapplying. No new credit checks. No waiting. No set-up or utilization fees. With financing already in place, you can focus on selecting the right vehicles for your fleet.



SUPPORT EVERY STEP OF THE JOURNEY

- Your dealer helps identify the right vehicles for your business.
- Your Fleet Finance Manager knows the financing.
- Together, they build a plan around your business — not a one-size-fits-all template.
- Dedicated Fleet Services Team to guide you throughout the lifecycle of your loans.

Best of all, your Fleet Finance Manager works directly with your dealer and our underwriters. One team, one plan, all moving together.



HOW TO GET STARTED:

Your Mercedes-Benz dealer will assist with filling out a Fleet Credit application. Gathering the following items in advance will help expedite the process:

- **Contact information** – for your key decision-makers
- **Fleet details** – vehicle count, use, and growth plans
- **Purchase intentions** – over the next 12 months, how many vehicles do you anticipate purchasing?
- **Financial statements** – three full years of Accrual-Basis financial statements, including Balance Sheets and Income Statements (P&Ls), with depreciation and interest expenses separately itemized on the Income Statements. (Note: Tax returns cannot be substituted.)



For more information, visit
www.mbusa.com/en/fleet-program/corporate#fleet-financing

